

Shahed Faisal

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EDUCATION

Baylor University

Master of Business Administration

Waco, TX

May 2024

Master of Science in Information Systems (*Concentration in Business Analytics & Cybersecurity*)

May 2024

Institute of Business Administration, University of Dhaka

Master of Business Administration (*Concentration in Finance*)

Dhaka, Bangladesh

Apr 2019

American International University-Bangladesh

Bachelor of Science in Electrical & Electronic Engineering

Dhaka, Bangladesh

Jan 2013

WORK EXPERIENCE

Texas Life Insurance Company (*The longest operating A+ rated universal life insurance provider in TX*)

Waco, TX

Data Analyst Intern

May 2023 - Aug 2023

- Enhanced sales visibility across 5 territories by implementing a Power BI dashboard to track policy sales and metrics.
- Cut actuarial reporting time by 50% through SQL query optimization, addressing data retrieval bottlenecks.
- Accelerated experience study process, reducing query response time by 75% using Power Query and Power Pivot.
- Produced a Functional Design Document, ensuring smooth transition of a database with 15+ tables to Azure cloud.

eGeneration (*First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP*)

Dhaka, Bangladesh

Manager, Strategy

Dec 2019 - Jun 2022

- Secured \$2M equity funding through IPO by developing comprehensive financial models with detailed fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.
- Led the development and launch of a B2B Health-tech product that drove 21% revenue growth in FY21 by planning, analyzing, and executing go-to-market strategies in collaboration with sales and engineering teams.
- Created a 3-year forecasting model through extensive market research, offering insights into opportunities and risks.
- Doubled project delivery efficiency within a year by implementing P²T² (Policy, Process, Tools, Template) initiative.
- Automated financial reporting using Power Automate and Power BI dashboards, enhancing analytics support.

Associate Manager, Strategy

Mar 2019 - Nov 2019

- Shortened cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.
- Evaluated AI, NLP and Blockchain product-market fit, generating insightful reports with recommendations for C-suite.
- Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.

ACI Limited (*A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail*)

Dhaka, Bangladesh

Financial Planning Analyst

Jun 2018 - Mar 2019

- Prepared and controlled \$1B annual budget for FY19, maintaining variances within $\pm 5\%$ for financial stability.
- Analyzed investment viability in energy, retail, FMCG, and healthcare verticals, offering recommendations to the CFO.
- Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.

Eltek (*Leading power electronics and energy conversion provider headquartered in Norway*)

Dhaka, Bangladesh

Project Manager

May 2014 - Apr 2016

- Improved connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.
- Reduced procurement costs by 20% through standardized processes and supplier renegotiations.

Assistant Project Manager

Sep 2012 - Apr 2014

- Saved 25% budget by effectively managing 12 technicians to execute LVL D installations at 76 telecom sites.
- Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.

SKILLS

- Analytical Skills: Data modeling, ETL, data mining, data visualization, financial data analysis, research, critical thinking
- Programing & Tools: Excel, VBA, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, PowerPoint, Salesforce
- Statistics & Machine Learning: Predictive modeling, correlation, regression, clustering, decision trees, A/B testing

ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' (cybersecurity CTF competition) in Spring 2023
- Reached top 10% globally in 'ModelOff' (financial modeling world championship) in 2018